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## Customer Insights & Strategy Manager

### Commercial Pharma Strategist

#### Job Information

**Recruiter**
[Michael Page](#)
**Job ID**

1506849

**Industry**

Pharmaceutical

**Job Type**

Permanent Full-time

**Location**

Tokyo - 23 Wards

**Salary**

10 million yen ~ 15 million yen

**Refreshed**

November 27th, 2024 09:00

#### General Requirements

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Fluent

**Minimum Education Level**

Post Grad Degree (PHD/MBA etc)

**Visa Status**

No permission to work in Japan required

#### Job Description

- This is a pivotal strategic role within a global pharmaceutical company. You will collaborate with senior leadership to develop and execute mid- to long-term strategies across the Human Pharma business, ensuring alignment and data-driven decisions.

#### Client Details

- Our confidential client is a leading global pharmaceutical company that values innovation and long-term growth. They foster a collaborative, inclusive, and development-focused work environment, empowering employees to lead change and shape the future of health-care.

#### Description

- Develop and implement strategic action plans in collaboration with marketing and sales teams.
- Support territory planning and resource allocation for maximum impact.
- Lead initiatives focused on client engagement and outward-facing strategies.
- Drive operational excellence, including budget management and risk oversight.
- Foster an environment that upholds diversity, equity, inclusion, and patient-centric values.

#### Job Offer

- Continuous learning and development opportunities
- A chance to shape the strategy of a leading pharmaceutical organisation

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Ed Marsden on +813 6832 8981.

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### Required Skills

- Strategist with 5+ years of experience in consulting or pharmaceutical business planning.
  - The candidate should have strong analytical skills, a deep understanding of the pharmaceutical landscape, and the ability to work cross-functionally.
  - Fluency in Japanese (native level) and English (business level) is essential
  - Over 5 years of experience in management consulting or sales strategy roles.
  - Strong skills in data-driven decision-making, cross-functional collaboration, and stakeholder influence.
  - Bachelor's degree or higher with business-level proficiency in English.
  - Proactive, innovative, and adaptable mindset, focused on driving results and creating value.
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### Company Description

Our client develops breakthrough therapies in oncology, immunology, cardiovascular, metabolic diseases

Join a forward-thinking team of pharmaceutical professionals worldwide, working on groundbreaking projects and driving scientific advancements.