



PR/086804 | Sales Engineer Manager (m/f/d)

Job Information

Recruiter

JAC Recruitment Germany

Job ID

1506764

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Germany

Salary

Negotiable, based on experience

Refreshed

November 26th, 2024 11:27

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

A Japanese machine manufacturer is looking for a Sales Engineer Manager (m/f/d). This ideal candidate will partner with Account Executives to find, contact, and follow-up with prospective clients. Once they discover the clients' needs, they will discuss our product's technological capabilities and business value with the client.

JOB RESPONSIBILITIES

- Clearly articulate technical capabilities
- Give technical demonstrations
- Partner with sales team to generate leads
- Find and maintain prospective clients

- Provide general technical support to clients

JOB REQUIREMENTS

- Min 7 years of experience in Machine Tools industry
- Ability to discuss highly technical concepts with prospective leads
- Willingness to travel
- Strong verbal, written, and interpersonal skills
- Fluent English is a must, fluent German, Turkish, Italian, or Spanish is a plus

Benefits

- 30 days of annual leave
- Flex time
- Company car

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

Company Description