



PR/116257 | Sales Executive (Engineering Software)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1506749

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

November 26th, 2024 11:25

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Description:

- Approach potential clients to expand client base as well as develop good relationship with existing clients.
- Cold call, do lead generation, and visit the clients in Bangkok and Metropolitan areas.
- Participate in end-to-end sales cycle, get involved in client's projects.
- Coordinate and work along with technical team to address client's requirements.

Other tasks as assigned.