



## PR/122081 | Business Development Analyst

### Job Information

**Recruiter**

JAC Recruitment Indonesia

**Job ID**

1506683

**Industry**

Other (Trade)

**Job Type**

Permanent Full-time

**Location**

Indonesia

**Salary**

Negotiable, based on experience

**Refreshed**

November 26th, 2024 11:16

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

Job Description:

- Conduct meeting or discussion with local associates, companies to build network and gain information
- Arrange meeting schedule with customers or group holding employees
- Visit customer for making relationship
- Create and maintain relationship with local companies and associations
- Create and maintain relationship with other companies within Group holdings.
- Deliver the research finding to internal and external parties through publication and presentation
- Conduct research on industries

- Must keep update with Indonesia's current situation (economic, industry trends, regulation and law, politics, etc)
- Provide solutions and ideas for customers' investment / business expanding opportunity
- Collect data through survey, interview, desk research, FGD, etc
- Create meeting memo
- Listen any complaints from customers and able to give feedback in a quick manner

Requirements:

- Have good knowledge about economics, investment, industries and world issues
- Should possess minimum Bachelor degree in International Relations, Economics, Management, Finance, Business Administration or equivalent
- Have experience for minimum 2 years in research field
- Logical and capable of structuring and hypothesizing findings, and able to provide solutions and validate with data-driven approaches
- Good analytical thinking both quantitative and qualitative research skill
- Excellent communication, written and presentation skills
- Fluent in English both oral and written is mandatory
- Having experience in research on logistic industry will be prioritized

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Company Description