



PR/122594 | Sales Engineer

Job Information

Recruiter

JAC Recruitment Indonesia

Job ID

1506669

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

November 26th, 2024 11:12

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

About the Client:

Manufacturer and supplier of a complete range of pneumatic conveying components of high quality to various industries with the main focus in the ASEAN region. They have offices and factories in India and Malaysia, and most recent in 2016 in Indonesia

Head office Singapore, moreover Singapore has been supporting this business since 1996 in Cilegon, they have a decent database of customers.

Sales Offices in Thailand, Dubai, Australia and Indonesia

Airlock they manufacture in India, they sell 20% in this market, the rest they sell from America, New Zealand etc.

100% selling locally for this Sales Engineer role, India team will prepare the quotation, so the local sales engineer is to take the lead and pass the quotation to India for them to prepare.

They are the dealer and sole distributor for their brands, they are the principal.

Sales office in Kuningan, Cikarang and Surabaya

Looking for 2 Headcount, Sales Engineer position

Job Description & Requirements:

4-5 years experience, Mid to Senior Position. (Preferably Sales Engineer or related position)

Involved in full Sales process, end to end.

Looking for individual contributor, similar industry if not same.

Technical knowledge is important

The Sales Engineer will aim to penetrate new customers.

3 months training

Direct report to Director & Factory Manager

One Sales Engineer in Surabaya, One in Jakarta.

Active SIM A & C

If they bring more business, then can consider to leasing a car.

2% Commission given to Sales Engineer from new customers if they bring new business

Company Description