



PR/093743 | Sales Executive

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1506646

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

November 26th, 2024 11:08

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client, Chemical Distributor currently looking for a highly motivated and results oriented **SALES EXECUTIVE (Japanese Speaking)**.

JOB RESPONSIBILITIES

- **Account Management (80%):** Manage and maintain existing customer accounts and relationships in the Pharmaceutical and Diagnostic industries.
- **Business Development (20%):** Develop new customer accounts in the Pharmaceutical, Diagnostic, and Chemical industries.
- **Supplier Coordination:** Collaborate with Japanese suppliers and headquarters to discuss technical product specifications.
- **Quotations and Specifications:** Prepare and provide quotations, and clarify technical specifications with customers.

- **Goal Setting:** Establish clear short and long-term business goals.
- **Reporting:** Generate monthly sales reports and forecasts.

JOB REQUIREMENTS

- **Language Proficiency:** Preferably proficient in Japanese, with JLPT 1 certification, to effectively communicate with HQ and clients.
- **Experience:** Minimum of 2 years of relevant sales experience in the chemical industry.
- **Education:** Preferably a graduate in Chemistry from a recognized university.
- **Work Environment:** Experience in a Japanese working environment is advantageous.
- **Travel:** Willingness to travel overseas to regional countries such as India.

OTHER INFORMATIONS

- Salary Range: S\$4,500-5,500 per month
- Working Hours: 8:30am to 17:30pm (Monday to Friday)
- Medical Leave: 14 days
- AWS & Variable Bonus: Provided, based on personal and company performance
- Starting: ASAP

I regret to inform that only shortlisted candidates will be contacted by JAC consultants, thank you for your understanding.

JAC Recruitment Pte. Ltd.

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#countrysingapore

Company Description