



PR/139717 | SALES MANAGER (FOOD - INTERNATIONAL BUSINESS)

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1506622

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

November 26th, 2024 11:08

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client is an established food manufacturing (FMCG) located in Pasir Gudang, Johor.

JOB RESPONSIBILITIES

- Location: Tanjung Langsat, Johor Bahru
- To handle export market clients.
- To develop marketing and sales objective and strategy to achieve the sales goal and profit targets.
- To identify channel opportunities to expand market shares
- Plan, execute and follow up on overseas trip effectively, including relevant trade show and exhibition.
- Resolve customer service and product quality issue promptly with assistance of factory team.

- To review and support on food safety system implementation including HACCP, GMP, FSSC 22000.
- Monthly report and review on sales target and margin performance.
- To maintain good relationships with key customers

JOB REQUIREMENTS

Degree/Diploma in Business Studies, Marketing or its equivalent.
5 years experience in sales and marketing in Food FMCG industry.
Experience in export market.
Good command of English.
Possesses own transport and keen to travel overseas.

Interested applicants are welcomed to apply online or contact Sue Sin for more information. Suesin.yong@jac-recruitment.com / 07-2781122 / 012-7378326

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Company Description