



JAC Recruitment

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Indonesia

PR/122485 | Relationship Manager - Commercial

Job Information

Recruiter
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Job ID

1506517

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

November 26th, 2024 10:20

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Qualifications:

- * Minimum 4 years experience in Banking industry
- * Bachelor Degree in Business, Finance, Marketing or any other relevant discipline
- * English proficiency in listening, writing and speaking
- * Have in-depth knowledge of forex, Banking products and services such as lending, funding, trade finance
- * Have good knowledge of finance principles and Bank's credit procedures/policies
- * Have wide customers network would be an advantage
- * Good communication, negotiation and presentation skill

Roles and Responsibilities:

- * Maximize Bank's revenue and maintaining a prudent risk exposure
- * Explore opportunities on new client in order to achieve Bank's through Bank products, credit facilities, and any bank services depending on client's needs
- * Prepare credit memo and presentation (if needed) and monitor the approval process
- * Maintain good relationship with internal/external stakeholders with high integrity, respect and professionalism
- * Monitor each business and credit performance through loan review or annual review
- * Ensure the safety and security of both customers and the Bank's asset by complying with establish policy and procedures

