



## PR/122442 | Key Account Manager (Home Appliances)

### Job Information

**Recruiter**

JAC Recruitment Indonesia

**Job ID**

1506503

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Indonesia

**Salary**

Negotiable, based on experience

**Refreshed**

November 26th, 2024 10:19

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Job Description:**

- Oversee Modern & E-Commerce branches for Home Appliance (HA) products.
- Achieve sales targets and ensure customer satisfaction.
- Create and implement sales strategies to boost market share and business growth.
- Analyze market conditions, competition, and uncover new opportunities.
- Submit regular sales reports, projections, and highlight potential issues to management.

**Qualifications:**

- Bachelor's degree or equivalent.
- Proven track record in sales management, particularly in Modern & E-Commerce accounts.
- Strong leadership, integrity, and communication skills.
- Strategic and analytical mindset.
- Able to thrive in dynamic, high-pressure situations.

### Company Description