



JAC Recruitment

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Indonesia

PR/122391 | BD Manager

Job Information

Recruiter

[JAC Recruitment Indonesia](#)

Job ID

1506485

Industry

Chemical, Raw Materials

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

November 26th, 2024 10:19

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Key Responsibilities:

- Develop and execute effective sales strategies to meet or exceed sales targets.
- Establish and expand customer relationships, ensuring a high level of customer service.
- Conduct market research and competitor analysis to identify market trends and opportunities.
- Organize and attend sales meetings, product demonstrations, and trade shows.
- Maintain accurate records of all sales activities and prepare regular sales reports for management review.
- Provide feedback from customers to enhance product functionality and the sales process.

Requirements:

- Bachelor's degree in business administration, Marketing, or related field.
- Proven sales experience in the cosmetics sector (OEM Sales is preferred).
- Strong negotiation and interpersonal skills.
- Excellent verbal and written communication skills in both Bahasa Indonesia and English.
- Ability to work independently.

