



JAC Recruitment

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Indonesia

## PR/122022 | BD Manager

### Job Information

**Recruiter**[JAC Recruitment Indonesia](#)**Job ID**

1506457

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Indonesia

**Salary**

Negotiable, based on experience

**Refreshed**

November 26th, 2024 10:18

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Industry: Mining Services****Key Responsibility:**

- Identify and optimize opportunities for business growth and development to ensure continued success and expansion of the business
- Develop, expand, and build feeder network and effective relationship to maximize opportunities for cross referrals and local development
- Develop proposals that addresses client's needs, concerns, and objectives
- Contribute to marketing and thought leadership activities
- Create development plans for large client accounts

**Requirements:**

- Minimum Bachelor's Degree in Mining Engineering.
- Proven connections and knowledge in the diverse mining industry, including both open-pit and underground mining.

**For more information, feel free to contact our consultant, Lia Damayanti, on LinkedIn.**

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Company Description