



PR/086803 | Sales Engineer (m/f/d)

## Job Information

### Recruiter

JAC Recruitment Germany

### Job ID

1506327

### Industry

Other (Manufacturing)

### Job Type

Permanent Full-time

### Location

Germany

### Salary

Negotiable, based on experience

### Refreshed

November 26th, 2024 10:08

## General Requirements

### Minimum Experience Level

Over 3 years

### Career Level

Mid Career

### Minimum English Level

Business Level

### Minimum Japanese Level

Business Level

### Minimum Education Level

Associate Degree/Diploma

### Visa Status

No permission to work in Japan required

## Job Description

### COMPANY OVERVIEW

A Japanese machine manufacturer is looking for a Sales Engineer (m/f/d). This ideal candidate will partner with Account Executives to find, contact, and follow-up with prospective clients. Once they discover the clients' needs, they will discuss our product's technological capabilities and business value with the client.

### JOB RESPONSIBILITIES

- Clearly articulate technical capabilities
- Give technical demonstrations
- Partner with sales team to generate leads
- Find and maintain prospective clients

- Provide general technical support to clients

#### **JOB REQUIREMENTS**

- Min 2 years of experience in Machine Tools industry
- Ability to discuss highly technical concepts with prospective leads
- Willingness to travel
- Strong verbal, written, and interpersonal skills
- Fluent English is a must, fluent German, Turkish, Italian, or Spanish is a plus

#### **Benefits**

- 30 days of annual leave
- Flex time

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

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#### **Company Description**