



外資系サービスオフィス【日英でのBusiness Development】／年収600～1000万円@東京

英語力を活かして働けるグローバル環境・年間休日125日以上ハイグレードオフィス

## Job Information

### Recruiter

JobImpulse

### Job ID

1506291

### Industry

Other (Real Estate, Construction)

### Company Type

International Company

### Non-Japanese Ratio

Majority Japanese

### Job Type

Permanent Full-time

### Location

Tokyo - 23 Wards, Chiyoda-ku

### Train Description

Yamanote Line, Tokyo Station

### Salary

6 million yen ~ 10 million yen

### Hourly Rate

【年収】6,000,000円 - 10,000,000円 ■昇給 年1回（1月） ■業績賞与 年1回 \*インセンティブ制度あり

### Work Hours

平日9：00～18：00 (実働8時間)

### Holidays

《年間休日125日以上！》 ■完全週休2日制（土日休み） ■祝日 ■GW ■年末年始休暇 ■有給休暇

### Refreshed

March 3rd, 2025 01:00

## General Requirements

### Minimum Experience Level

Over 3 years

### Career Level

Mid Career

### Minimum English Level

Business Level (Amount Used: English usage about 25%)

### Minimum Japanese Level

Native

### Minimum Education Level

Bachelor's Degree

### Visa Status

Permission to work in Japan required

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## Job Description

We are looking to hire a Manager - Business Development for our business in Tokyo.

Position: Manager - Business Development

Job responsibilities

- Actively promote Grade A Serviced Office rentals
- Formulate creative Business Development and Sales Strategies
- Perform Cold Calls to new customers regularly
- Handle Sales Leads and negotiations effectively
- Maintain good relations with Real Estates Agents and industry associates
- Build rapport with Associations, Chambers of Commerce
- Ensure records and general accounts are well maintained
- Take pride in TEC customer service standards and seeking constant improvement

※法定による業務内容の変更の範囲の明示：将来的に業務内容が変更される場合があります。詳細は面談時にお伝えします。

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## Required Skills

Requirements

- Fluency in both spoken and written Japanese
- Bachelor Degree or above
- Minimum 2 to 3 years solid work experience in property developer/ real estate/ hotel industry would be an advantage
- Sales and results oriented
- Excellent time management and problem solving skill
- Able to work under pressure, highly motivated to outreach goals and targets
- Mature, independent, and good team player
- Excellent communication and interpersonal skills
- Good command of both spoken and written English
- Proficient in MS Word, Excel and PowerPoint

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## Company Description