

## [Hiroshima or Fukushima role!] Indirect Channel Account Manager

Sales, Lubricant, Hiroshima, Fukuoka

## Job Information

**Recruiter**

Michael Page

**Job ID**

1506229

**Industry**

Chemical, Raw Materials

**Job Type**

Permanent Full-time

**Location**

Fukushima Prefecture

**Salary**

Negotiable, based on experience

**Refreshed**

November 23rd, 2024 15:26

## General Requirements

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Fluent

**Minimum Education Level**

Bachelor's Degree

**Visa Status**

Permission to work in Japan required

## Job Description

You will handle lubricants to distributors. You will cover customers in Kyuchu or SHikoku area

**Client Details**

The world top lubricant and oil company. They has 145 group companies in all over the world and three branches in only in Japan.

**Description**

- Distributor management
- Lecture how to sell the products to distributor workers
- Develop new customers with distributors
- Establish sales strategy
- Maintain and make better business relationship with existing customers

**Job Offer**

- Free adress desk

- Future possibility to transfer to oversea branches
- WFH, Flextime, Chokou Choki

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Hayato Takano at +81 3 6832 8694.

---

### Required Skills

- Good to have 3 or more years of lubricant sales experience
  - Distributor management experience
  - Open to engineering person who would like to challenge sales
  - Willing to learn English
  - Good to have selling experience to chemical, automotive, machinery application
- 

### Company Description

We are the No. 1 supplier into most of the major foreign headquartered Companies across Tokyo and have an office of over 200 Consultants here in Japan. As a result, we attract some of the strongest candidates available. We have been operating in Japan for over thirteen years and have an International presence enabling us to draw on a network which spans across 139 offices in 37 countries worldwide. In particular, the Asia Pacific region in line with our US, UK and Australian offices work closely to share market knowledge and information as well as candidates & clients in a discretionary manner.