

**【1000～1500万円】 Commercial Finance Manager**

外資人材サービス企業での募集です。 管理会計のご経験のある方は歓迎です。

Job Information

Recruiter

JAC Recruitment Co., Ltd.

Hiring Company

外資人材サービス企業

Job ID

1505786

Industry

Temp Agency, Outsourcing

Company Type

International Company

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

10 million yen ~ 15 million yen

Work Hours

09:00 ~ 17:30

Holidays

【有給休暇】有給休暇は入社時から付与されます 初年度 10日 1か月目から 【休日】完全週休二日制 土 日 祝日 GW 夏季休...

Refreshed

January 2nd, 2025 14:00

General Requirements

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

【求人No NJB2235061】

■Key Responsibilities:

Pricing Control:

Develop implement and maintain pricing strategies.

Ensure pricing models are competitive and aligned with market trends.

Monitor pricing compliance and address discrepancies.

Monitor and Drive Commercial KPIs:

Track key performance indicators to evaluate business performance.

Provide insights and recommendations based on KPI analysis.

Drive initiatives to achieve financial targets and improve profitability.

Service Line Business Support:

Provide financial support to various service lines.

Assist in budgeting forecasting and financial planning.

Offer strategic advice to enhance service line performance.

Collaboration with Commercial Team:

Work closely with the commercial team to align financial goals with business strategies.

Support commercial negotiations and decision making processes.

Facilitate effective communication between finance and commercial departments.

Data Analysis:

Analyze financial data to identify trends risks and opportunities.

Prepare financial reports and presentations for senior management.

Utilize data analytics to drive business insights and strategy.

DSO and Cash Flow Management:

Monitor Days Sales Outstanding (DSO) and implement measures to optimize it.

Manage cash flow to ensure financial stability and liquidity.

Forecast cash flow requirements and address variances proactively.

System Related Projects and Tasks:

Lead and participate in system implementation and improvement projects.

Ensure financial systems are efficient accurate and up to date.

Provide training and support to finance team members on system related tasks.

Required Skills

■Qualifications:

Bachelor's degree in Finance Accounting or a related field. A Master's degree or professional certification (e.g. CPA CFA) is preferred.

Proven experience in commercial finance management or a similar role.

Strong understanding of pricing strategies financial KPIs and cash flow management.

Excellent analytical skills with the ability to interpret complex data.

Proficiency in financial systems and software.

Strong collaboration and communication skills.

Ability to manage multiple projects and meet deadlines.

■Competencies:

Strategic thinking and problem solving skills.

Attention to detail and high level of accuracy.

Leadership and team management abilities.

Proactive and results oriented mindset.

Strong business acumen and financial expertise.

Company Description

ご紹介時にご案内いたします