



PR/158242 | Sales Executive

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1505487

Industry

Chemical, Raw Materials

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

November 19th, 2024 11:38

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client specializes in the manufacturing of high-tech printing inks, resin, adhesives, polymer products and press chemical. In line with the business growth, they are seeking for dedicated Sales Executive with a passion to excel to join the team and grow together. This role will be based in Shah Alam.

JOB RESPONSIBILITIES

- Plan and implement sales strategies and promotions to meet individual and organizational goals
- Building strong rapport and relationship with existing or new potential customers
- Research and analyze market intelligence to create plans for business growth, trends, brand awareness, and competitive endeavors
- Working closely and effectively with other teammates to ensure all sales strategies being executed accordingly

- Ensure prompt collections

JOB REQUIREMENTS

- Degree in Sales & Marketing/ Business Studies/ Economics or any equivalent
- Minimum 2 years of sales experience and manufacturing industries sales experience will have an added advantage
- Fresh graduates who have some internship experiences in Sales are also welcome to apply
- Possessing strong inter-personal, negotiation, collaborative & communication skills
- Willing to travel for business trips when required
- Applicants should be Malaysian citizens or hold relevant residence status

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

Company Description