



## PR/158148 | Retail Operations Manager/Area Manager (Flexible Hours)

### Job Information

**Recruiter**

JAC Recruitment Malaysia

**Job ID**

1505415

**Industry**

Retail

**Job Type**

Permanent Full-time

**Location**

Malaysia

**Salary**

Negotiable, based on experience

**Refreshed**

November 19th, 2024 11:36

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

A retail multinational company is looking for a Retail Operations Manager to manage multiple outlets in the Northern Region of Malaysia.

#### **Key Responsibilities:**

- Oversee daily store operations and ensure a high standard of customer service.
- Manage and motivate a team of sales associates to achieve sales targets.
- Develop and implement strategies to drive sales and increase store profitability.
- Conduct regular performance reviews and provide coaching to team members.
- Oversee inventory management, visual merchandising, and store maintenance.
- Track sales performance and prepare reports for senior management.

- Analyze sales data to identify trends and opportunities for improvement and implement strategies to boost sales.

**Requirements:**

- **Must be willing to travel frequently within the Northern Region of Malaysia .**
- Proven experience in managing multiple retail outlets or in a similar managerial role.
- Strong leadership and team management skills.
- Excellent customer service and communication abilities.
- Ability to analyse sales reports and financial data.

**Benefits:**

- **Flexible working hours and location**
- High commission
- Yearly bonus
- Insurance
- Medical Allowance

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Company Description