



PR/157985 | SENIOR SALES EXECUTIVE (LOGISTICS)

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1505256

Industry

Railway, Airline, Other Transport

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

November 19th, 2024 11:34

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client is a well-known MNC logistics company with branch in Pelabuhan Tanjung Pelepas (PTP Port). Due to expansion, they are looking to hire experienced Sales personnel in logistics industry.

KEY RESPONSIBILITIES

1. To handle office base administrative matters concerning sales and customer service
2. To service existing customers & identify new customers through sales visit
3. To monitor customer's trading volume, order frequencies and brick wall against competitors.
4. Educating customers about our shipping solutions
5. Conducting research on customers that have a need for our services

JOB REQUIREMENTS

Degree/Diploma in Business studies, Logistics or its equivalent.

2-5 years experience in logistics, freight forwarding.

Good communication skills in English.

Possesses own transport and keen to travel.

Interested applicants, please feel free to apply online or contact Sue Sin Yong for more information (07-2781122/suesin.yong@jac-recruitment.com)

Company Description