



PR/094117 | [Dong Nai] Senior Sales

## Job Information

### Recruiter

JAC Recruitment Vietnam Co., Ltd

### Job ID

1505150

### Industry

Civil Engineering and Construction

### Job Type

Permanent Full-time

### Location

Vietnam

### Salary

Negotiable, based on experience

### Refreshed

November 19th, 2024 11:32

## General Requirements

### Minimum Experience Level

Over 3 years

### Career Level

Mid Career

### Minimum English Level

Business Level

### Minimum Japanese Level

Business Level

### Minimum Education Level

Associate Degree/Diploma

### Visa Status

No permission to work in Japan required

## Job Description

### COMPANY OVERVIEW

Foreign company specialize in providing rental services for industrial and construction equipment for more than 10 years in Vietnam.

Position: Senior sales

Working location: Bien Hoa, Dong Nai

### JOB RESPONSIBILITIES

- Visit customers every day. Mostly at Factory's clients
- Make plan to search for clients, visit them to increase new and potential clients
- Make client lists, inquiries, information, Factory information and report to supervisor/manager.
- Search, survey and approach new and potential Factory, reported to supervisor/manager.
- Keep and maintain good relationships with customers.
- Do all related jobs including but not limited to making quotation, making contract, etc.
- To achieve the set target.
- Other tasks as being assigned.

### JOB REQUIREMENTS

- Having 3-5 years++ sales experience/ Preferred in the factory field

- Experience in renting/selling factory equipment will be given priority. Prefer candidates who have factory-involved experience.
- Communicate in English.
- Having B2 driving license

**BENEFITS**

- Company provides car to visit customers.
- All benefits following Labor Law and company regulation. Provided with social insurance, health insurance, and unemployed insurance.
- 24/7 accident insurance package.
- Quarterly bonus after reviewing sales target.
  
- Salary increases once or twice a year, 13th-month salary and profit sharing bonus.
- Company trip every year

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.  
#LI-JACVN

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Company Description