



## PR/157690 | Business Development Manager

### Job Information

**Recruiter**[JAC Recruitment Malaysia](#)**Job ID**

1505148

**Industry**

Chemical, Raw Materials

**Job Type**

Permanent Full-time

**Location**

Malaysia

**Salary**

Negotiable, based on experience

**Refreshed**

November 19th, 2024 11:32

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

Our client is an established MNC from Europe in coating and adhesive manufacturing with factory in Johor Bahru Pasir Gudang.

### KEY RESPONSIBILITIES

The Business Development Manager will be responsible for driving sales and expanding market presence in the adhesives and coatings sector, focusing on construction and building chemicals for projects and retail, as well as industrial adhesives for the mattress, footwear, woodwork, and construction industries.

This role requires a dynamic individual with a strong understanding of the market, excellent relationship-building skills, and a proven track record in sales and business development.

## **JOB REQUIREMENTS**

Bachelor's degree in Business, Marketing, Chemical Engineering, Civil Engineering or a related field.

Minimum of 5 – 7 years of experience in sales or business development roles.

Experience in the adhesives and coatings industry is highly desirable.

Willingness to travel as needed.

## **BENEFITS**

Basic + incentives + bonus

5 days/week

Interested applicants are welcome to apply online or contact [suesin.yong@jac-recruitment.com](mailto:suesin.yong@jac-recruitment.com) for more information.

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Company Description