



PR/094082 | [KOREAN] SALES EXECUTIVES for a reputable Japanese trading company

## Job Information

### Recruiter

JAC Recruitment Vietnam Co., Ltd

### Job ID

1505128

### Industry

Other (Manufacturing)

### Job Type

Permanent Full-time

### Location

Vietnam

### Salary

Negotiable, based on experience

### Refreshed

November 19th, 2024 11:32

## General Requirements

### Minimum Experience Level

Over 3 years

### Career Level

Mid Career

### Minimum English Level

Business Level

### Minimum Japanese Level

Business Level

### Minimum Education Level

Associate Degree/Diploma

### Visa Status

No permission to work in Japan required

## Job Description

### LOCATION

Bac Ninh with company car

### COMPANY OVERVIEW

Large Japanese trading company

### JOB RESPONSIBILITIES

- Present and sell company products and services to current and potential clients
- Understand sales strategy, methods, and target sales amount.
- Develop and maintain good relationship with existing accounts while developing new account.
- Actively communicate and visit several customers and maximize sales amount to each account.
- Secure new business and provide good after sales service
- Provide technical advice related to product enquiries.
- Keep abreast of market trends and developments in order to execute effective sales strategies.
- Prepare and submit sales reports.
- Prepared and participate in marketing events such as seminars, exhibitions and road shows.
- Other tasks as assigned.

### JOB REQUIREMENTS

- Nationality: Korean
- Fluent in both written and spoken English
- University Certificate
- From 2 years B2B industrial sales experience
- Possess high energy and result-oriented
- Good communication and negotiation skills
- Target driven and customer-centered
- Good team player
- Technical background in manufacturing industry is preferable

#### **BENEFITS**

- Working time: Mondays to Fridays – 8am to 5pm
- Salary: Negotiate (Up to \$2,700 gross)
- Bonus: Depending on sales result (average 4 months, up to 12 months/year)
- Housing allowance
- Shuttle bus from Hanoi center to Bac Ninh
- Advance healthcare package for employee & family
- Company trip, Year end party & other team activities

Apply online or feel free to contact me directly via [ngoc.nguyen@jac-recruitment.com](mailto:ngoc.nguyen@jac-recruitment.com) for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

#LI-JACVN  
#cityhn

---

Company Description