



PR/094068 | Relationship Manager (MNC/Local Large Corp)

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1505110

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

November 19th, 2024 11:32

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

JAC's client is a foreign bank based in Hanoi.

JOB RESPONSIBILITIES

- To promote corporate business including big multinational companies, top tier Vietnamese enterprises to achieve the set profit target of department
- To manage good relationship with existing customers and develop relationship with the potential ones
- To analyze the credit risk of customers and documentation process of the transaction
- To monitor creditability for existing customers
- To communicate and maintain relationship with global networks, especially in ASIA region
- To administer department's daily job (optional)

JOB REQUIREMENTS

- Bachelor or higher Degree
- At least 02 year experience at similar position
- Strong negotiation, communication and presentation skills
- Expertise to analyze credit risk
- Fluent in both spoken & written English, Vietnamese

- Dynamic, teamwork, creative, aggressive, responsible, patient, hard-working and result oriented person
- Ability to work under high pressure

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform you that only shortlisted candidates will be notified. Thank you for your understanding.

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Company Description