



## PR/093984 | [JPese] SALES MANAGER for large Japanese company

### Job Information

**Recruiter**

JAC Recruitment Vietnam Co., Ltd

**Job ID**

1505082

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Vietnam

**Salary**

Negotiable, based on experience

**Refreshed**

November 19th, 2024 11:31

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**LOCATION**

Hanoi

**COMPANY OVERVIEW**

Large Japanese trading company

**JOB RESPONSIBILITIES**

- Manage all sales activities, mainly in the Hanoi office, reporting directly to Japanese management.
- Oversee reports and updates from the Ho Chi Minh office.
- Handle sales of cutting tools and industrial machinery, engaging with current customers and acquiring new clients.
- Collaborate with suppliers and explore alternative suppliers as needed.
- Provide technical consulting to customers and manage sales documentation (with admin support if necessary).
- Monitor order progress, resolve issues, and follow up on payments and debt collection

**JOB REQUIREMENTS**

- 2 years of managerial experience, with extensive experience in Japanese companies
- Have sales experience in industrial products, especially machinery and tools
- Preferred knowledge of mechanical engineering, particularly CNC machines and cutting tools
- Proficiency in Japanese (JLPT N2)

**BENEFITS**

- Salary: Negotiable depending on experience and skills (specific details discussed during the interview)
- Company laptop, transportation, and phone allowances.
- Business travel and childcare allowances (for children under 6).
- Salary reviews, bonuses, annual health checkups, and company trips based on company policy.

Apply online or feel free to contact me directly via [ngoc.nguyen@jac-recruitment.com](mailto:ngoc.nguyen@jac-recruitment.com) for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

#LI-JACVN  
#cityhn

---

Company Description