



PR/157132 | Medical Representative

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1505041

Industry

Pharmaceutical

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

November 19th, 2024 11:30

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

A pharmaceutical company origin from Japan, with an office based in Malaysia, Petaling Jaya, they are looking for a Medical Representative to be part of their growing team.

Your responsibilities:

- Ensures the achievement of or exceed sales target within the specified period.
- Establish, develop and maintain positive business growth in the respective defined territory.
- Perform, evaluate and feedback updated market and competitor's information to the management on a regular and monthly basis.
- Develop, create business needs & strategies via SWAT analysis.
- To strategize & align business plans, further provide planning & execute marketing activities within defined territory.

Job Requirements:

- Degree holder with 2-3 years of experience in pharmaceutical sales.
- With government hospital experience is preferred. Listing process would be an added advantage.
- Experienced in handling niche portfolio would be an added advantage, especially CNS portfolio.
- Willing to travel outstation.

Company Description