



JAC Recruitment

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Malaysia



PR/155913 | Product Specialist

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1505017

Industry

Healthcare, Nursing

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

November 19th, 2024 11:29

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

One of the top leading pharmaceutical companies developing innovative drugs is looking for a Penang based Product Specialist to join the team.

Job Responsibilities

- Schedule appointment with healthcare professionals on product detailing.
- Arrange conferences and group events for targeted audiences.
- Establish plans to increase opportunities to meet and speak with contacts in the medical and healthcare sector.
- Prepare sales report and conduct competitor analysis to expand market penetration.
- Analyze sales data to optimize performance and ensure that resources are utilized properly.

Job Requirements

- Degree in Science or equivalent.
- At least 1 year of working experience in pharmaceutical sales targeting at hospital sector.
- Good communications and presentation skills.
- Outstanding organizational and consultative selling abilities.
- Willing to travel.

Company Description