



JAC Recruitment

We are recruitment specialists around the globe

Singapore



## PR/094456 | Technical Sales Engineer

### Job Information

**Recruiter**[JAC Recruitment Singapore](#)**Job ID**

1505008

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Singapore

**Salary**

Negotiable, based on experience

**Refreshed**

November 19th, 2024 11:15

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**JOB RESPONSIBILITIES**

- Conduct market research to identify selling possibilities and evaluate customer needs
- Actively seek out new **sales opportunities (Outdoor)**.
- Set up meetings with potential clients and listen to their wishes and concerns
- Prepare and deliver appropriate presentations on products and services
- Create frequent reviews and reports with sales and financial data
- Participate on behalf of the company in exhibitions or conferences
- Negotiate/close deals and handle complaints or objections

- Collaborate with team members to achieve better results
- Gather feedback from customers or prospects and share with internal teams

#### **JOB REQUIREMENTS**

- Must have proven working experience in the mentioned fields **(Waterproofing/ Epoxy Flooring)**
- Prefer in Engineering degree (civil |architecture) or B.Sc. in Chemistry
- **Owns a Car will be advantage**
- Very good in English language
- Excellent knowledge of MS Office
- Understanding of marketing and negotiating techniques
- Fast learner and passion for sales
- Self-motivated with a results-driven approach
- Aptitude in delivering attractive presentations

Interested applicants please send your resume to:

Jun Fong Khor

Email: junfong.khor@jac-recruitment.com

EA Licence: 90C3026

EA Personnel No: R1439255

We regret to inform that only shortlisted candidates will be notified.

#LI-JACSG  
#countrysingapore

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Company Description