



PR/108757 | Sales Team Leader

Job Information

Recruiter

JAC Recruitment India

Job ID

1505007

Industry

Electronics, Semiconductor

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

November 19th, 2024 11:15

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Position: Sales Team leader

Primary Roles and Responsibilities:

Sales Orders Processing of Accounts.
 RFQ Loading to Vendors & Coordination with Product Managers/Vendors
 Inventory optimization through stock monitoring / customer orders etc.
 Exploring new opportunities to increase the Business Revenue and Profit for the Company.
 Inventory optimization through stock monitoring / customers' orders etc.
 Customer interaction to understand future business forecast, new applications, market trends.
 MIS Reports on Business/Sales/Forecast Plans
 Coordinate with technical teams and manage sales to ensure client satisfaction in both pre and post sales activities.

Requirements

Knowledge of Semiconductors or Electronic components required.
 Experience of 7+ years.

#LI-JACIN

Company Description