



PR/094498 | Sales Executive (Marine Engine)

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1504931

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

November 19th, 2024 11:13

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

A new headcount for Sales Executive has just been created within our client in the heavy industry here in Singapore. This is due to the business expansion and succession planning that they have in crafted for the sales department.

About the Sales Executive Role:

In this role, your main responsibility is to generate new sales and establish key relationships with distributors/ OEMs. You will be working closely with both factory and distributors/OEMs and assist as required.

Key Responsibilities:

- Address customer inquiries and resolve issues promptly and effectively
- Assist in the preparation and follow-up of sales quotations and purchase order
- Prepare reports, presentations and other documents as needed
- Maintain accurate and up-to-date sales records and documentation
- Identify and pursue new business opportunities

To be successful in this role, you need to have regional sales experience within the heavy industry.

Key Requirements:

- Diploma or Degree in Marine or Engineering is preferred
- Able to travel regionally
- Minimum class 3 driver's license is preferred
- Proven track record of achieving sales targets and driving revenue growth
- A good team player & able to present ideas both to external and internal parties

If you're a strategic thinker with a proven track record in sales, adept at navigating the complexities of the heavy industry, and passionate about driving business growth, this is the role for you.

Apply today or email me at sherlynn.lee@jac-recruitment.com or call me at +65 6411 0476 to discuss this new opportunity.

Do note that we will only be in touch if your application is shortlisted.

Lee Sher Lynn
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#LI-JACSG
#countrysingapore

Company Description