



PR/108833 | Sales Engineer

Job Information

Recruiter

JAC Recruitment India

Job ID

1504914

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

November 19th, 2024 11:13

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Designation:

Sales Executive/Sales Representative

Roles & Responsibilities:

- Foster the advancement of polymer products, particularly engineering plastics, in sectors such as automotive, two-wheelers, electronics, and appliances.
- Collaborate with leading OEMs and Tier 1 manufacturers to assist in their development and reengineering efforts.
- Investigate new opportunities and pinpoint areas for market expansion through innovative applications and material substitutions, while supporting the progression from concept to commercialization.
- Offer technical support to clients during their material testing phases. Cultivate relationships with current customers to boost sales volume and ensure effective coordination for the seamless execution of orders, while also following up for timely payments.

Educational Qualification:

CIPET or B.Tech in Plastics / Polymer technology

Years of Experience:

1 - 5 years of sales experience in Plastic Industry

Location:

Pune

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Company Description