



PR/094279 | Sales Executive

## Job Information

**Recruiter**

JAC Recruitment Singapore

**Job ID**

1504820

**Industry**

Other (Trade)

**Job Type**

Permanent Full-time

**Location**

Singapore

**Salary**

Negotiable, based on experience

**Refreshed**

November 19th, 2024 11:12

## General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

Our client, an established firm with global present is looking for a Sales Executive to join their team. You will be helping the client grow their revenue through business development and key account management

### Responsibilities:

- Building and nurturing relationships with existing clients.
- Develop sales strategies for both short-term and long-term planning.
- Exploring new market opportunities to drive sales growth and business expansion.
- Reach out to potential clients to promote the company's products.
- Manage the entire sales process, from negotiations to drafting initial contracts and preparing quotations.

- Meeting oversea branches and clients.
- Generate reports on weekly sales activities.

Requirements:

- Diploma or Bachelor's Degree in Business Management/Sales/ Marketing or equivalent.
- More than 1 year of sales experience will be a plus point.
- Structure and on job training provided.
- Strong customer facing and presentation skills with positive attitude
- Superb written and verbal communication skills
- Fresh graduate with non related experience are welcome to apply.

If you are interested in the role, please click apply / submit your application to [ruiyan.leow@jac-recruitment.com](mailto:ruiyan.leow@jac-recruitment.com)/  
[corpsvcs.sg@jac-recruitment.com](mailto:corpsvcs.sg@jac-recruitment.com)

Please note that only shortlisted candidates will be contacted, thank you.

JAC Recruitment Pte. Ltd.

EA Licence Number: 90C3026

Personnel Registration Number: R22110231

Leow Rui Yan

#LI-JACSG  
#countrysingapore

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Company Description