



PR/108733 | Sales-Chemical/Resins/Rubber (AM/Dy Manager)

Job Information

Recruiter

JAC Recruitment India

Job ID

1504795

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

November 19th, 2024 11:11

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Position: Sales-Chemical/Resins/Rubber (AM/Dy Manager)

Location: Gurgaon

Education: MBA/ Engineer

Experience: 3-5 Years

Industry: Automotive

Position Overview

Responsible for Sales of current key account person for assigned current customers and Sales and marketing for new business in Chemical/Resins/Rubber for Automotive industry

Essential Responsibilities

1. Responsible for Marketing activities for all the assigned products from our various group companies of company.
2. Responsible for the complete sales process from initial point of contact, presenting Presentation, Quotation creation, Negotiation & Sales closure until Collection of Payments.
3. Meeting the new target customers and converting them into customers
4. Planning & developing and appointing new business partners to expand product reach in the market and working in close interaction with the business representative and distributors to assist them to promote the product.
5. Purchase-Sales-Inventory Management

6. Imports and supply chain management-based demand Forecasting (Inventory Management)
7. Identifying improvement areas & implementing measures to maximize customer satisfaction levels
8. Customer focused & result oriented.
9. Fluency in verbal and written English

Experience & Requirements:

1. Experience 8-10 years.

Person must have experience for Sales and Marketing from Chemical/Resins/Rubber

#LI-JACIN

Company Description