



PR/108705 | Sr. Sales Associate

Job Information

Recruiter

[JAC Recruitment India](#)

Job ID

1504770

Industry

Automobile and Parts

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

November 19th, 2024 11:10

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

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- MSIL PORTAL - SALES PRICE VERIFICATION DAILY BASIS
- PRICE MOVEMENT TRACKING SHEET PREPARATION & TRACKING
- SALES ORDER PREPARATION & CREATION IN SAP
- PRICE HISTORY CREATION IN SAP
- RFQ RELATED COORDINATION WITHIN FMI, FIG & FTB AND UPDATE @ MSIL portal
- RM / FE / CCP AMENDMENT WORKING PREPARATION & TRACKING
- TOOLING PO, ECN COMMERCIAL, EVENT MILESTONE & VOLUME TRACKING.

- ACTUALISATION WORKING & ANNUAL NEGO WORKING PREPARATION
- INTER DEPARTMENT RELATED COORDINATION – CARV ETC
- REGULAR VISIT & CLOSE COMMUNICATION WITH MSIL COUNTER PART TO GATHER INFORMATION ABOUT PRICE AMENDEMENT, OTHER INFORMATION ETC.
- BUDGET Vs ACTUAL REPORT PREPARATION (SALES, KAIZEN, TOOLING ETC)
- MONTHLY SALES PROVISION PREPARATION.
- CASHFLOW MANAGEMENT - PAYMENT RELATED FOLLOWS UP WITH CUSTOMER.
- OTHER DAY TO DAY ACITIVTY AS REQUESTED INTERNALY OR BY MSIL.

Qualification and Job Specification

B. Tech in Mechanical & M.B.A. (Marketing Preferred)
Experience of MSIL Working preferred.

Company Description