



PR/108695 | Deputy Manager- Machine Sales

Job Information

Recruiter

JAC Recruitment India

Job ID

1504767

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

November 19th, 2024 11:10

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Description:

We are seeking a motivated and results-driven CNC Machines Sales Deputy Manager to join our dynamic sales team. The ideal candidate will have a strong background in sales, particularly in the trading or manufacturing sectors, and possess a keen understanding of CNC machinery. This role involves generating new customer inquiries, preparing quotations, and achieving monthly sales targets.

Key Responsibilities:

- **New CNC Machines Sales:** Drive the sales of new CNC machines, ensuring customer satisfaction and repeat business.
- **New Customer Outreach:** Actively seek out and engage potential customers to expand our client base.
- **Inquiry Generation:** Generate and qualify sales inquiries through various channels, including cold calling, networking, and referrals.
- **Quotation Preparation:** Prepare and present detailed quotations, pro forma invoices (PI), and manage payment terms (LC/TT) to facilitate sales processes.
- **Sales Achievement:** Meet and exceed monthly sales targets and objectives, providing regular updates to management on progress and challenges.

Interested candidates are invited to submit their resume and a cover letter to here with the subject line "CNC Machines Sales Executive Application."

Company Description