



PR/108076 | Sr. Eng - Sales - Chennai

Job Information

Recruiter

JAC Recruitment India

Job ID

1504675

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

November 19th, 2024 11:06

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Designation: Senior Engineer - Sales

Location - Chennai

Primary Responsibilities: -

To take care of sales in nearby regions.

Achieve the sales target set by the company (monthly & yearly).

Generating Enquiry by focusing on the Territory allotted.

Prepare daily visit report / Weekly report / Monthly report / order won / loss report and send it to the Branch as per the frequency set.

Collects competitors' data wherever he comes across such information and reports to the branch manager

Cold calling

Handle the given territory and support the Reporting Manager in concluding deals

Supporting Promotional activities (Demo/ Road Show).

Identify the industry and visits to generate an enquiry.

Secondary Responsibilities: -

Coordinates Sales operations with all the departments

Maintain good relationship with all the Customers of his territory

Responsible for Presales to Post sales activities.

Analyze the market, monitor, analyze sales and market trends.

Experience: 6-7 Years' experience in MHE Sales

Company Description