



JAC Recruitment

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Indonesia

## PR/122485 | Relationship Manager - Commercial

### Job Information

**Recruiter**
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**Job ID**

1504530

**Industry**

Bank, Trust Bank

**Job Type**

Permanent Full-time

**Location**

Indonesia

**Salary**

Negotiable, based on experience

**Refreshed**

November 19th, 2024 10:55

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Qualifications:**

- \* Minimum 4 years experience in Banking industry
- \* Bachelor Degree in Business, Finance, Marketing or any other relevant discipline
- \* English proficiency in listening, writing and speaking
- \* Have in-depth knowledge of forex, Banking products and services such as lending, funding, trade finance
- \* Have good knowledge of finance principles and Bank's credit procedures/policies
- \* Have wide customers network would be an advantage
- \* Good communication, negotiation and presentation skill

**Roles and Responsibilities:**

- \* Maximize Bank's revenue and maintaining a prudent risk exposure
- \* Explore opportunities on new client in order to achieve Bank's through Bank products, credit facilities, and any bank services depending on client's needs
- \* Prepare credit memo and presentation (if needed) and monitor the approval process
- \* Maintain good relationship with internal/external stakeholders with high integrity, respect and professionalism
- \* Monitor each business and credit performance through loan review or annual review
- \* Ensure the safety and security of both customers and the Bank's asset by complying with establish policy and procedures

Company Description