



PR/122463 | Sr. Account Manager

Job Information

Recruiter

JAC Recruitment Indonesia

Job ID

1504510

Industry

Business Consulting

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

November 19th, 2024 10:55

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

- Assisting in identifying and pursuing new sales leads and opportunities.
- Building and maintaining relationships with existing clients and customers.
- Assisting in negotiating sales contracts and agreements.
- Assisting in developing and implementing sales strategies to meet or exceed sales targets and quotas. - Providing exceptional customer service and support.
- Staying up-to-date with industry trends and developments.

Company Description