



JAC Recruitment

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Indonesia

PR/122335 | Sales Director

Job Information

Recruiter

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Job ID

1504448

Industry

Retail

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

November 19th, 2024 10:54

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Requirements:

- At least 8-10 years of experience in sales, with a minimum of 5 years in a leadership role.
- Strong leadership and team management skills.
- Excellent communication, negotiation, and presentation skills.
- Ability to develop and execute strategic sales plans.

Job Descriptions:

- Develop and Implement Sales Strategies
- Sales Team Management
- Sales Forecasting and Budgeting
- Analyze market trends, customer needs, and competitive activities to inform strategic decision-making

Company Description