



PR/122250 | Sales

## Job Information

**Recruiter**

JAC Recruitment Indonesia

**Job ID**

1504428

**Industry**

Automobile and Parts

**Job Type**

Permanent Full-time

**Location**

Indonesia

**Salary**

Negotiable, based on experience

**Refreshed**

November 19th, 2024 10:53

## General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

Our client, a Japanese manufacturing company is looking for Sales Staff to join their team. Please find the details as follows:

### Responsibilities:

- Build and maintain strong relationships with existing and potential clients.
- Identify and develop new business opportunities to achieve sales targets.
- Maintain accurate records of sales activities and provide regular reports to management.
- Negotiate terms of sales agreements and close sales deals.

### Requirements:

- Minimum of 2 years of experience in sales, preferably in the automotive or manufacturing industry.
- Strong interpersonal and relationship-building skills.
- Proven ability to meet or exceed sales targets.

- Proficiency in English; additional languages are a plus.

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Company Description