



PR/116153 | Sales assistant manager_Japanese speaking N3+_Samutprakarn

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1504349

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

November 19th, 2024 10:50

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Position: Sales assistant manager_Japanese speaking N3+

Business: Manufacturing, Precision parts processing and industrial machines for automotive and semiconductor parts.

Location: Bangbo, Samutprakarn

Working Date and Time: Monday – Friday 8.30-5.30 P.M., Alternative Saturday

Job description

- Assist the Sales Manager in developing and implementing sales strategies to achieve sales targets.
- Build and maintain strong relationships with existing and potential customers.
- Maintain a deep understanding of our cutting processing services, including machining centers and CNC lathes, to effectively communicate benefits to customers.
- Prepare and deliver compelling sales presentations and proposals to prospective clients.
- Assist in negotiating contracts and closing sales deals.
- Provide excellent customer service by addressing client inquiries and resolving issues promptly.
- Prepare regular sales reports and forecasts for the Sales Manager.
- Work closely with the production and engineering teams to ensure customer requirements are met.
- Support for brief information when the client detects the issue with the product.

Qualification

- Bachelor's degree in electrical, mechanical engineering or related field.
- At least 3 years' experience in Sales in Manufacturing industry or related field.
- At least a JLPT level N3 in Japanese proficiency certificate is required.
- Be a detail-oriented and proactive person.
- Must have own car and driving license.

Benefits

- Transportation allowance
- Language allowance
- Perfect attendance
- Meal allowance
- Car maintenance Allowance
- Gasoline Allowance
- Social Security
- Annual health check

Company Description