



JAC Recruitment

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Thailand

PR/116123 | Merchandising Head

Job Information

Recruiter[JAC Recruitment Thailand](#)**Job ID**

1504339

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

November 19th, 2024 10:49

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client is a luxury jewelry e-commerce company

Responsibilities:

- Develop and execute merchant strategies to meet financial goals.
- Lead and develop a team, manage client and vendor relationships.
- Translate management's ideas into actionable plans.
- Conduct market research and trend analysis, provide recommendations.
- Suggest and finalize new styles and collections with management.
- Participate in project meetings and share updates with the team.
- Supervise the preparation of brief sheets for new collections.

- Address concerns related to design and manufacturing.
- Oversee product development from concept to launch.
- Ensure quality at every stage, coordinating with CAD, 3D, and Photoshop teams.
- Monitor product launch timelines and website categorization.
- Stay updated on international market trends and competitor strategies.
- Identify new business opportunities through market research.

Qualifications:

- Degree in Jewelry Design & Manufacturing.
- More than 7 years in e-commerce jewelry merchandising.
- Strong knowledge of gemstones and diamond jewelry.
- Experience with USA market; UK, Australia, and Canada are a plus.
- Proficient in Coral and CAD design.
- Knowledge of sourcing, production, and inventory planning.
- Represented company at international shows.
- Up to date with US jewelry trends.
- Strong Excel, communication, and project management skills.
- Ability to work independently and build positive relationships.

Apply online or feel free to contact me directly at pacita.phaohusara@jac-recruitment.com for more information about this opportunity. Due to the high number of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

#LI-JACTH

Company Description