



PR/116086 | Executive Staff

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1504318

Industry

Audit, Tax Accounting

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

November 19th, 2024 10:48

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

OVERVIEW

The Company is Japanese, now seeking for an experienced candidate to join as

Sales and Marketing Staff (Leasing Products) (Workplace around MRT Loochini, Bangkok).

Position: Sales and Marketing Staff (Leasing)

Location: MRT Loochini, Bangkok

Business: Finance & Leasing

JOB RESPONSIBILITIES

- Maintain existing clients in order to maintain the good relationship as well as to gather their information on investment and financial policy.
- Increased product sales for the company, achieve sales target.
- Visit the suppliers in order to maintain the good relationship, promote leasing business and seek for the business partners.
- Conduct financial analysis (BS, PL, Cash Flow) and analyst the customer's strength, weakness, customer's policies, and their strategies.
- Gather all necessary documents from customers for credit approval.
- Prepare a marketing comments and credit application under above analysis.
- Negotiate, coordinate and cooperate with suppliers to determine the specification of leased asset, the starting date of the agreement and due payment.
- Monitor payment from customers in the team and try to solve the problem.
- Service and assist customers of each requirement.
- Other tasks assigned by Manager.

JOB REQUIREMENTS

- This position has only base salary around 30,000 - 45,000 THB (No Commission)
- Welcoming Sales staff in any business.
- Experience over 2 years as Sales in Leasing, Banking business will be advantage
- Graduate in institution of education level, bachelor's degree or higher.
- Ability to communicate in English with foreign boss.
- Having TOEIC Score to ensure English skill will be advantage.
- Able to use computer literacy in MS Office, Excel.
- Able to travel to work around MRT Lumpini area, Bangkok.

Company Description