



PR/116053 | Japanese Speaking Sales (Cloud Platform Products) / Bangkok CBD

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1504306

Industry

IT Consulting

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

November 19th, 2024 10:45

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Title: Japanese Speaking Sales Representative (Cloud Platform Products)

Location: Bangkok (BTS accessible)

Working condition: Monday- Friday 08.30-17.30 (hybrid working provide after probation)

Job Description: As a Japanese Speaking Sales Representative, you will be responsible for promoting and selling our cloud platform products to Japanese-speaking clients. Your role will involve understanding client needs, presenting tailored solutions, and building strong relationships to drive sales growth.

Key Responsibilities:

- Identify and engage potential clients in the Japanese market.
- Present and demonstrate cloud platform products to prospective clients.

- Collaborate with the sales and technical teams to develop customized solutions for clients.
- Achieve and exceed sales targets and KPIs.

Requirements:

- Proficiency in Japanese at business level (JLPT N1 or N2).
- Proven experience in sales, preferably with cloud platform products.
- Strong understanding of cloud technologies and their applications.
- Excellent communication and interpersonal skills.
- Ability to work independently and as part of a team.
- Strong problem-solving skills and attention to detail.

Benefits

- Comprehensive benefits package.
- Opportunities for professional growth and development.
- Supportive and collaborative work environment.

How to Apply: If you are passionate about sales and fluent in Japanese, we would love to hear from you. Please send your resume and a cover letter by click "APPLY" within this website, for more information please contact to K. Namfon 087-108-2111 directly.

Company Description