



PR/117700 | Senior Sales & Marketing Manager (Japanese Speaking)

Job Information

Recruiter

JAC Recruitment UK

Job ID

1504161

Industry

Railway, Airline, Other Transport

Job Type

Permanent Full-time

Location

United Kingdom

Salary

Negotiable, based on experience

Refreshed

November 19th, 2024 10:40

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Position: **Senior Sales & Marketing Manager**

Location: Hertfordshire

Salary: GBP40K ~60K annual salary or GBP 60K ~80K annual salary

Benefit: Pension scheme applied & others to negotiate

Requirement;

- Japanese mother tongue
- Fluent (business level) English ability in writing and speaking

- Work experience at a Japanese trading house (preferable)
- Work experience with management role
- Engineering back-ground (preferable)
- Driving licence holder
- Responsible character
- Excellent communication skill

Duties;

- Develop the new business and maintain the current accounts
- Achieve sales target and monitoring sales activities (Budget control)
- Supervise and authorise work listed below done by the sales and marketing staff.
 - Administration processes (i.e. quote, order receipt, order placement, export documents, etc)
 - Project management including customer/supplier supports product specification
 - Business trips to suppliers/customers and defence shows
- Coordinate with the managing director and other directors including the subsidiary in Japan and USA.

*YMS visa holder is not acceptable.

Company Description