



## PR/117657 | Sales Executive (Freight Forwarding)

## Job Information

**Recruiter**

JAC Recruitment UK

**Job ID**

1504141

**Industry**

Logistics, Storage

**Job Type**

Permanent Full-time

**Location**

France

**Salary**

Negotiable, based on experience

**Refreshed**

November 19th, 2024 10:40

## General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

**Title**

Sales Executive (Freight Forwarding)

**Salary**

Euro 35,000 – Euro 40,000 + Commission + a company car per annum

**Job profile**

A Japanese global freight forwarding company are looking for a Sales Executive.

JOB DESCRIPTION

**Main responsibilities**

- Establish customer quotations (air/sea transport, storage, etc.)
- Participate in tenders
- Organize a transport and/or logistics solution
- Undertaking account management and compliance activities.
- Assess new business development opportunities.
- Conducting market research to analyse customer's reactions.
- Examining and analysing sales figures and preparing proposals for marketing campaigns and promotional activities.
- Attend trade shows to promote the company and meet prospects/clients

**Who we are looking for**

- Experienced account management in B to B business and develop relationships with new clients
- Work experience in Imports / Exports Logistics is a Must

**Language requirement**

Fluent French & English

**Qualifications**

Driving license

**Location**

Roissy Charles de Gaulle Cedex,

**Visa**

Eligible to work in France without any restriction

**About our client**

A Japanese global freight forwarding company

\*\*\*\*We regret to inform applicants that only shortlisted candidates will be notified. Thank you for your understanding.

#LI-JACUK

#cityparis

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Company Description