



PR/114924 | Senior Sales and Marketing

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1504031

Industry

Automobile and Parts

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

November 19th, 2024 10:36

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Highlight

1. Experienced in Electronic Component, Automotive is plus.
2. Experienced in Automation Factory, Machinery is a plus.
3. Workplace around BTS Thonglo

Position: Senior marketing and sales

Business Type: Electronic Component, Automotive, Machinery

Company Nationality: Japanese

Location: BTS Thonglo

Job Description

- Responsible for the assigned sales/marketing target and objectives.
- Responsible to handle and work with distributors, to attain sales/marketing target and objectives for design win projects.
- Implementing and executing plans to ensure marketing activities are carried out efficiently, by himself/herself and distributors.
- Monitor the marketing activities by distributors are carried out effectively and reported regularly.
- Review and make changes to the marketing plans, if necessary, when targets or objectives are not achieved.
- Prepare and conduct regular product trainings to distributors.

- Visit new customer and distributors on a regular basis by personal car in industrial area.

Qualification:

- Salary around 30,000 - 55,000 THB.
- Good command of spoken and written in English and computer literacy.
- Have driving license and own car.
- Minimum 2-5 years' experience for sales. [Automotive/ Electronic Component/ Factory Automation].

Please submit your most recent English CV by clicking "APPLY" Contact person Saisawad (Fah)

Company Description