



PR/086720 | Sales Manager for Actuator Related Parts (m/f/d) (100% Remote)

Job Information

Recruiter

JAC Recruitment Germany

Job ID

1503895

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Germany

Salary

Negotiable, based on experience

Refreshed

November 19th, 2024 10:30

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

An established medium-sized company based in Jena with a history of over 30 years and part of a global group with production sites in Germany, Japan, and the USA is currently looking for a Sales Manager for Actuator related parts (m/f/d).

This company supplies products for drive technology to various industries including machinery, semiconductor, optics, medical technology, aerospace, and many others.

JOB RESPONSIBILITIES

- Marketing the products in Germany and Europe
- Acquisition of new customers and development of new markets

- Professional presentation of the company and customer training
- Identification of customer requirements, development of technical solutions, and provision of technical consultations
- Preparation of calculations and offers, and follow-up until contract conclusion
- Scheduling and monitoring of orders
- Participation in trade fairs and exhibitions
- Field sales activities

JOB REQUIREMENTS

- Willingness to travel; Class B driver's license
- Completed commercial training and several years of experience in sales
- Proficiency in MS Office and other common software applications
- Basic technical understanding is desirable
- Strong customer and service orientation
- Excellent communication skills, negotiation ability, and assertiveness
- Quick comprehension, resilience, and self-initiative
- Fluent German is a must, good command of spoken and written English is beneficial

BENEFITS

- Company benefits including a company car

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

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Company Description