



PR/086586 | Junior Technical Sales / Key Account Manager (m/f/d)

Job Information

Recruiter

JAC Recruitment Germany

Job ID

1503866

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Germany

Salary

Negotiable, based on experience

Refreshed

November 19th, 2024 10:29

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

A Japanese electronic component manufacturer is looking for a Junior Technical Sales / Key Account Manager (m/f/d) in the Munich area.

JOB RESPONSIBILITIES

The role primarily involves managing existing customer accounts across Germany and the broader EU, with a gradual focus on acquiring new customers.

- Manage and maintain relationships with existing customers.
- Develop strategies for new customer acquisition.
- Collaborate with a small HQ team, contributing to market expansion.

JOB REQUIREMENTS

- Strong background in electrical/electronic engineering or a related technical field.
- Proven experience in B2B sales.
- Proficiency in English is essential; German or other European languages are advantageous. Japanese is also welcome.

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

Company Description