



PR/086562 | Technical Sales - Industrial Lubricants and Greases (m/f/d)

Job Information

Recruiter

JAC Recruitment Germany

Job ID

1503863

Industry

Petrochemical, Energy

Job Type

Permanent Full-time

Location

Germany

Salary

Negotiable, based on experience

Refreshed

November 19th, 2024 10:29

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

The company serves as the European affiliate of a prominent Japanese global lubricant manufacturer.

Their core focus lies in marketing and sales of lubricants and greases within Europe.

Operating across diverse sectors such as Automotive, HVAC, Industrial, and Construction Machinery, the company produces cutting-edge lubricants and greases tailored to meet specific customer needs.

Currently, the company is actively seeking a solution-oriented technical sales professional for Lubricants and Greases in Düsseldorf.

JOB RESPONSIBILITIES

- **Business Growth:** The objective is to expand the lubricants and greases business in Europe and secure product approvals for the entire organization. Responsibilities include crafting commercial proposals, negotiating contracts,

and devising supply solutions for customers.

- Global Collaboration: This role involves collaborating with other global group companies (including Japan, USA, China, etc.) to manage global accounts, address technical requirements, provide recommendations, and offer support.

JOB REQUIREMENTS

- Technical Expertise: Proficiency in lubrication and tribology fundamentals.
- Market Knowledge: A strong understanding of the lubricant and grease market, including competitive dynamics.
- Language Skills: Fluent in English, with knowledge of French being advantageous.
- Travel: Willingness to travel as required

BENEFITS

- Dynamic Challenges: Engage in ever-changing challenges across all stages of product development, from inception to sales and delivery.
- Global Development Opportunities: Explore exceptional growth prospects within an international business environment.

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

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Company Description