



## PR/086489 | Japanese English Bilingual Sales Representative

### Job Information

**Recruiter**

JAC Recruitment USA

**Job ID**

1503799

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

United States

**Salary**

Negotiable, based on experience

**Refreshed**

November 19th, 2024 10:18

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**COMPANY OVERVIEW**

Our client- Factory machinery company- is looking for Japanese English Bilingual Sales Representative at their Lexington KY office. This position requires to report to office at least 3 times a week.

**RESPONSIBILITIES**

- Identifying, building, and managing key customer accounts
- Promoting products for manufacturers and suppliers that are important to the organization
- Following up quickly, clearly, and in a thorough manner with customers via email, phone, fax, and in-person
- Reporting sales activity on a regular basis

- Working closely with management to identify new areas for improvement and growth
- Liaise with customers and suppliers for business expansion and business execution for gauge.
- Other tasks assigned by management

**REQUIREMENTS**

- This position requires the ability to travel, primarily day travel, but some overnight travel will be required.
- Fluent in Japanese and English (speaking, writing and reading)
- Excellent communication, time management, and computer skills
- Customer relations skills
- 2 years+ experience in B to B sales experience.
- Bachelor's degree preferred

**SALARY**

Salary range of this position is approximately \$55,000 - \$65,000 (Depending on the experiences)

**BENEFITS**

The company provide Medical, Dental, Vision, 401K and others.

We sincerely apologize, but due to a high volume of applicants, only those who successfully pass the initial screening will be contacted. We truly appreciate your understanding.

#LI-JACUS #LI-US #countryUS

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Company Description