



PR/089749 | - Sales Manager

## Job Information

**Recruiter**

JAC Recruitment Korea

**Job ID**

1503766

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Korea, South

**Salary**

Negotiable, based on experience

**Refreshed**

November 19th, 2024 10:07

## General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

**Overview:**

Sales Manager

**Responsibilities:**

- Developing country sales plan in consultation with all the relevant stakeholders
- Provide engineering consultative sales to end users and consultants, advising on the best solution
- Channel Partner Development and Management
- Communicating market requirements back to product management teams

- Defining and agreeing on marketing actions with marketing and business management

**Requirements:**

- B.Sc. or M.Sc. (or equivalent) in technical discipline(preferably in Chemical, Electrical, Mechanical, Process, Power, Instrumentation areas)
- Business proficiency in English
- Proven track record of successful international sales and channel management.
- Proven track record of successful in both process instrument sales as well as project sales.
- An extrovert with preference to meet and develop relations with people in general.

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Company Description